## THE PAT FLYNN STRATEGY Checklist

How to create a free resource that generates 100,000 views

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## The Pat Flynn Strategy: How to build a free resource that gets 10,000 views

Below is a list of 7 takeaways for you to use. Implement your own free tutorial series. just like Pat Flynn did.

1	Create a Playlist for your series	
	<ol> <li>Put all of the videos into a playlist</li> <li>Pin that list to your Youtube channel homepage</li> </ol>	
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2	Annotations: Thoroughly annotate all of your	
	videos.	
	Use annotations for the following	
	Drive Youtube subscriptions     Drive website traffic	
	In-video Navigation to previous videos they might have missed	
9	4.0	
3	Fill out your meta-data	
	Use the keywords you want your video to rank for at the beginning of your title	

- Include specific details and link inside of your video description.
  - -Backlinks to previous videos -External links to relevant sites and products
  - -Brief overview of the video itself



Comments: Get Active	
<ol> <li>Once your videos are posted check in once a day and engage with your viewers.</li> <li>Answer any questions that are asked</li> <li>Use the comments to collect feedback and assess your audience's needs.</li> </ol>	
Make it easy to share	
Use <u>clicktotweet.com</u> to generate a link that allows your users to share your tutorial with one click.	
Drive traffic to your website	
<ol> <li>Include a link in one of the first 3 lines of the 'details' section below each video. Point this link back to an email sign up form on your website.</li> <li>Include an external annotation in your video that points back to your website. This will allow the user to click a popup box inside of your video to navigate to your website to get more information and sign up for your video series.</li> </ol>	
Upsell: Create a premium product	ſ
	<ol> <li>Once your videos are posted check in once a day and engage with your viewers.</li> <li>Answer any questions that are asked</li> <li>Use the comments to collect feedback and assess your audience's needs.</li> </ol> Make it easy to share Use clicktotweet.com to generate a link that allows your users to share your tutorial with one click. Drive traffic to your website <ol> <li>Include a link in one of the first 3 lines of the 'details' section below each video. Point this link back to an email sign up form on your website.</li> <li>Include an external annotation in your video that points back to your website. This will allow the user to click a popup box inside of your video to navigate to your website to get more information and sign up for your video series.</li></ol>

- Create a premium version of your product to sale to a small portion of the users of your free course.
   Use 8020curve.com to determine the best price for your product and estimated sales.



